



# MOSLER PHILIPPINES, INC.

*The Manufacturer of Safes and Armored Vaults*

## Sales Executive

- Work for the country's leader in security solutions
- Work in a dynamic team environment
- Would you like a fresh start to your career?

**Mosler Philippines, Incorporated** is the only authorized manufacturer and distributor of all Mosler products in the Philippines since 1974. Mosler is a Filipino Manufacturing Corporation that mass produces home safes, vault doors, filing safe cabinets and safety deposit boxes.

We are known for being the country's leader in providing the very best security solutions by giving helpful advice in deciding the most suitable product for protecting valuables and documents from theft and fire. Mosler supplies to private individuals, businesses and commercial sectors which include banks, pawnshops, hotels, restaurants and other financial institutions.

Marketing under the brand names, 'Mosler' and 'Defender', the company manufactures over 45 different models of security equipment; a product mix that is a much wider range compared to any of our local competitors. Mosler is also able to cater for special orders and produce safes with measurements specified by the customer.

An exciting opportunity currently exists for an experienced **Sales Executive**. Reporting directly to the General Manager, your responsibilities will include:

- Maximize sales opportunities by liaising with all tier customers in various segments
- Creating and managing strong internal and external relationships with various clients
- Prepare pricing strategies, quotations and sales orders
- Establish and maintain a high degree of quality awareness, resulting in delivery of products and services of high quality
- Liaise with office and production staff in the co-ordination of customer orders and deliveries
- Prepare a brief sales report on a daily basis

### To be successful, you will ideally have:

- Sales experience in the security solutions industry
- Existing network of contacts and the ability to develop long term business relationships
- Excellent communication skills
- Strong negotiation and presentation skills
- Ability to research and target the appropriate segments.

If you are ready for a challenge and think you have what it takes, we want to hear from you.

Please submit your resume and a cover letter to [admin@moslerphilippines.com](mailto:admin@moslerphilippines.com).